

LAWRENCE BUSINESS MAGAZINE

2026 Q3



*Made in
Douglass Co.*

*Douglass intentionally spelled with two "S" to honor abolitionist Frederick Douglass
and not the former pro-slavery senator from Illinois.*

Serving Lawrence for Over 30 Years



Drs. Newkirk, Adams, Willms, McGuire & Randa

*Experienced, comprehensive,
friendly dentistry for all ages.*

Fillings / Same Day Crowns
Cleanings / Veneers
Implants / Whitening
Invisalign
Referral Rewards

Visit our state-of-the-art office:
4111 W 6th Street

And now open in De Soto:
33391 Lexington Ave, C



Call Our Office Today!
(785) 843-2636

Or Visit Us at:
freestatedental.com



SAVE THE DATE APRIL 6, 2027

14th Annual Lawrence Business Magazine Foundation Awards

LAWRENCE
BUSINESS MAGAZINE
FOUNDATION

AWARDS

Presenting Sponsor  INTRUST Bank®

THANK YOU TO OUR WONDERFUL 2026 SPONSORS

Presenting Sponsor



Special IMPACT Awards Sponsors



BlueCross BlueShield
Kansas

Footprint Award Sponsor



Pillar Sponsor



Cornerstone Sponsor



Brick Sponsor



Mortar Sponsor



Applications accepted, November 1, 2026, thru January 31, 2027.

For information on the awards and sponsorships visit:

LawrenceBusinessMagazine.com/Foundation

Navigating Kansas' New Pharmacy Law

What SB 20 means for your BCBSKS health plan

Key takeaways

- **SB 20 took effect July 1, 2026**, creating new payment rules for pharmacy benefit managers (PBMs).
- **Not all plans are affected the same** – some parts of the mandate do not apply to all plan types.
- While **the law does not change a member's prescription drug coverage**, copays, pharmacy network or access to covered medications, it may impact costs at the pharmacy counter for some members.

Health care and health insurance continue to be important conversations in Topeka and Washington, D.C. The 2026 Kansas legislative session produced a number of new laws, and one of the most relevant for employers offering health benefits is Senate Bill 20 (SB 20) which enacted the Kansas Consumer Prescription Protection and Accountability Act. Here's a closer look at what it does and how Blue Cross and Blue Shield of Kansas (BCBSKS) is supporting employers through the transition.

A New Prescription Drug Law

SB 20 became effective July 1, 2026 and creates new rules for pharmacy benefit managers (PBMs) – the companies that manage prescription drug benefits for health plans by working with drug manufacturers, building pharmacy networks and developing formularies.

Key elements of the law include:

- A **state-mandated rate** that PBMs pay pharmacies for each prescription
- A **\$10.50 dispensing fee** added to each prescription filled
- A **ban on PBMs offering "spread pricing"** to health plans

Spread pricing is an arrangement when a PBM caps the amount a health plan pays for prescription drugs and places the financial risk of higher drug prices on the PBM. **Not all aspects of the bill apply to all types of health plans.**

What Employers Can Expect

For BCBSKS customers, current-year premiums, pharmacy benefits, network access and member cost-sharing (plan design, such as copay or deductibles) remains the same. However, some members may see increased costs at the pharmacy counter because the new state law sets the amount the pharmacy must be paid for each prescription and sets a mandatory minimum dispensing fee amount for each prescription. **Members' copay requirements have not changed, but the new state law changed the overall cost of the prescription.**

Employers can count on the same coverage and service they have today through the remainder of their plan year. Looking ahead to renewals, the effects of SB 20 will vary from plan to plan. Each plan's experience will depend on a variety of plan-specific factors.

BCBSKS partners with Prime Therapeutics, a PBM that works with other not-for-profit Blue Cross plans. We're pleased that many of the practices SB 20 emphasizes – such as transparent pharmacy reimbursement – already align with how Prime has long operated.

Helping Employees Make the Most of Their Pharmacy Benefits

SB 20 may affect what some patients pay at the pharmacy counter. The law does not change existing copays, coinsurance percentages or out-of-pocket limits. However, it changes the amount pharmacies must be paid for prescription drugs and mandates a dispensing fee that is more than most BCBSKS health plans paid before July 1. **Because our pharmacy benefits require members to pay the lesser of their copay or the actual cost of the drug, higher drug prices or dispensing fees could result in higher out-of-pocket costs for some patients.**

Employers play an important role in helping employees understand and use their prescription drug coverage. Consider encouraging team members to:

- Review their current prescription coverage
- Discuss generic or biosimilar alternatives with their provider
- Consider 90-day supplies for maintenance medications
- Use in-network pharmacies
- Check Explanation of Benefits (EOBs) for prescription claims

These simple steps can help employees get the most value from their benefits – regardless of how the broader prescription drug landscape evolves.

SB 20 Prescription Dispensing Fee

Plan Type	Examples of Groups	Subject to Dispensing Fee?
Self-funded ERISA plans	- Large employers - Large professional associations and unions	
Federal Programs	- Traditional Medicare - Medicare Advantage - TRICARE	
Self-funded non-ERISA plans	- Government plans: - State Employee Health Plan - Self-funded cities, counties, school districts, etc. - Church plans that are self-funded	
Fully-insured health plans	- Kansans who buy coverage on the ACA market - Small employers, coops and unions - Other government plans - Other church plans	

This chart is a high-level summary intended for general informational and educational purposes only. Applicability of Kansas SB 20 may depend on the specific structure, funding arrangement, governing law and plan documents for a health plan. Employers and plan sponsors should consult their legal counsel to determine whether and how SB 20 applies to their plan.

Example of Member Cost at the Pharmacy Counter

Line Item	Before SB 20	After SB 20
Drug cost	\$5.00	\$3.00
Dispensing fee	\$2.00	\$10.50
Total paid to pharmacy	\$7.00	\$13.50
Member copay (cost-share)	\$15.00	\$15.00
What the member pays	\$7.00	\$13.50

Copay remains unchanged; **members pay the lesser of their copay or the total pharmacy cost.**

This is not a cost estimator. This is an example of how a plan might cover prescription drug costs in the hypothetical scenarios listed. Your actual costs will depend on the prescription drug being filled among other factors.

Other 2026 Legislative Updates

The Kansas Legislature also passed several other bills affecting health care, including measures that:

- Allow pharmacists to initiate certain therapies and dispense emergency refills
- Allow optometrists with additional training to perform certain surgical procedures
- Create a “bell-to-bell” policy on student mobile phone use in K-12 schools
- Establish a Specialty Practice Student Loan program to support medical students who commit to practicing full-time in underserved areas of Kansas
- Create new “portable benefits” accounts that allow independent contractors to receive benefits contributions from the companies that hire them

Advocating for Kansas Employers – Right Here at Home

As the only local, not-for-profit health insurer in Kansas, BCBSKS does something our competitors don't: we show up at the Statehouse on behalf of Kansas employers, advocating for policies that support affordable, sustainable health coverage.

Kansas businesses are among the most impactful voices in the Statehouse. If your business would like to stay involved in state policymaking, please contact us at government.relations@bcbsks.com.



GROWING YOUR BUSINESS?

Here's your 150-year head start.

Thanks to you, our customers and our communities, we've been growing for 150 years now. That's a century and a half of experience we bring to business customers, big, small, and ready to grow.

So, how can we help you *today*?

150
YEARS of Tradition for Today

 **INTRUST**
Bank®

Member FDIC | © 2026 INTRUST Bank